

## **CREDIT PLUS (Tier 3)**

Credit Plus is designed for clients that have some credit issues.

| Credit | DTI  | Loan Amount    |  |  |
|--------|------|----------------|--|--|
| 700    | 50%* | \$1,000,000.00 |  |  |
|        |      | \$1,500,000.00 |  |  |
| 700    |      | \$2,000,000.00 |  |  |
|        |      | \$3,000,000.00 |  |  |
| 680    | 50%* | \$1,000,000.00 |  |  |
|        |      | \$1,500,000.00 |  |  |
|        |      | \$2,000,000.00 |  |  |
|        |      | \$3,000,000.00 |  |  |
| 660    | 50%* | \$1,000,000.00 |  |  |
|        |      | \$1,500,000.00 |  |  |
|        |      | \$2,000,000.00 |  |  |
|        | 50%* | \$1,000,000.00 |  |  |
| 640    |      | \$1,500,000.00 |  |  |
|        |      | \$2,000,000.00 |  |  |
| 620    | 50%* | \$1,000,000.00 |  |  |

| Owner Occupied |            |          |  |  |  |
|----------------|------------|----------|--|--|--|
| Purchase       | Rate/Term. | Cash out |  |  |  |
| 85             | 80         | 80       |  |  |  |
| 85             | 80         | 80       |  |  |  |
| 80             | 75         | 75       |  |  |  |
| 70             | 65         | 65       |  |  |  |
| 85             | 80         | 75       |  |  |  |
| 80             | 75         | 75       |  |  |  |
| 80             | 70         | 70       |  |  |  |
| 70             | 65         | 65       |  |  |  |
| 80             | 80         | 75       |  |  |  |
| 80             | 75         | 75       |  |  |  |
| 70             | 65         | 65       |  |  |  |
| 80             | 75         | 70       |  |  |  |
| 70             | 65         | 65       |  |  |  |
| 65             | NA         | NA       |  |  |  |
| 70             | 65         | NA       |  |  |  |

| 2nd homes |            |          |  |  |
|-----------|------------|----------|--|--|
| Purchase  | Rate/Term. | Cash out |  |  |
| 80        | 75         | 75       |  |  |
| 80        | 75         | 75       |  |  |
| 80        | 75         | 75       |  |  |
| 70**      | 65**       | 65**     |  |  |
| 80        | 75         | 75       |  |  |
| 80        | 75         | 75       |  |  |
| 80        | 70         | 70       |  |  |
| 70**      | 65**       | 65**     |  |  |
| 80        | 75         | 75       |  |  |
| 80        | 75         | 75       |  |  |
| 70        | 65         | 65       |  |  |
| 80        | 75         | 70       |  |  |
| 70        | 65         | 65       |  |  |
| 65        | NA         | NA       |  |  |
| 70        | 65         | NA       |  |  |

| Non Owner |           |          |  |  |
|-----------|-----------|----------|--|--|
| Purchase  | Rate/Term | Cash out |  |  |
| 80        | 75        | 75       |  |  |
| 80        | 75        | 75       |  |  |
| 80        | 75        | 75       |  |  |
| 70**      | 65**      | 65**     |  |  |
| 80        | 75        | 75       |  |  |
| 80        | 75        | 75       |  |  |
| 80        | 70        | 70       |  |  |
| 70**      | 65**      | 65**     |  |  |
| 80        | 75        | 75       |  |  |
| 80        | 75        | 75<br>(5 |  |  |
| 70        | 65        | 65       |  |  |
| 80        | 75        | 70       |  |  |
| 70        | 65        | 65<br>NA |  |  |
| 65        | NA        | NA<br>NA |  |  |
| 70        | 65        | IN/\     |  |  |

<sup>\*\*</sup> Max Joan amount 2 500 000

| JU,000  |   |   |  |   |      |  |                   |  |  |
|---|---|---|--|---|------|--|-------------------|--|--|
| Requirements  |   |   |  |   |      |  |                   |  |  |
|   |   | 1v20v12   | 0v60v12  | 0v00v12                                   |      |  | >-36 Mo           | >=24 Mo  | >= 12 Mo   |
| Housing History   | May LTV/CLTV Durahasa   |   |  |   |      | BK/FC/SS/DIL   |                   |  | 70   |
|   | '   |   |  |   |      |  |                   |  | NA   |
|   | ,   | 80  | _  |   |      |  |                   |  |  |
|   | Max Loan amount   | \$3,000,000   | \$1,500,000  | \$1,000,000                               |      |  | \$3,000,000       | \$1,500,000  | \$1,000,000  |
|   | Forbearance, Modifications, or Deferral See Guidelines for Details  |   |  |   |      |  |                   |  |  |
| Fixed rate terms of 40, 30, and 15 year terms.  ARMS: 10/6, 7/6, 5/6 year terms (amortized over 30) 40 year allowed with IO |   |   |  |   |      |  |                   |  |  |
| Credit score 660 Max Itv 85%  |   |   |  |   |      |  |                   |  |  |
| nts Minimum:  |   |   |  |   |      |  |                   |  |  |
| Maximum:  |   |   |  |   |      |  |                   |  |  |
| SFR Condos 80% ltv Max Florida Condo requirements : Structural inspection is required for projects                          |   |   |  |   |      |  |                   |  |  |
| 2 -4 units and Condos 80% ltv Max   |   |   | 1) Greater than 5 stories 2) over 30 years old (25yrs if 3 miles from coast)   |   |      |  |                   |  |  |
| Condo tel Max Itv/cltc 75% (Max Ioan amount 2,500,000)  |   |   |  |   |      |  |                   |  |  |
| Ineligible: Rural   |   |   |  |   |      |  |                   |  |  |
|   | Housing History  Fixed rate terms of 40, 30, and Credit score 660 Minimum: Maximum: SFR 2-4 units and Condos 80% ltv Condo tel Max ltv/cltc 75% (Maximum to the condos tel Max ltv/cltc 75% (Maximum) | Max LTV/CLTV Purchase Max LTV/CLTV Refinance Max Loan amount  Fixed rate terms of 40, 30, and 15 year terms.  Credit score 660  Max ltv 85' Minimum: Maximum:  SFR  Condos 80% ltv Max 2 - 4 units and Condos 80% ltv Max  Condo tel Max ltv/cltc 75% (Max loan amount 2,500,000) | Housing History  Max LTV/CLTV Purchase  Max LTV/CLTV Refinance  Max Loan amount  Street rate terms of 40, 30, and 15 year terms.  Credit score 660  Max Loan amount  Max Ltv 85%  Minimum:  Maximum:  SFR  Condos 80% ltv Max  2 -4 units and Condos 80% ltv Max  Condo tel Max ltv/cltc 75% (Max loan amount 2,500,000) | Nax LTV/CLTV Purchase   1x30x12   0x60x12 | Name | Housing History  Max LTV/CLTV Purchase Max LTV/CLTV Refinance Max Loan amount  Fixed rate terms of 40, 30, and 15 year terms.  Credit score 660  Max ltv 85%  Minimum:  Maximum:  SFR  Condos 80% ltv Max  2 -4 units and Condos 80% ltv Max  Condo tel Max ltv/cltc 75% (Max loan amount 2,500,000)  Ix30x12  0x60x12  0x90x12  0x90x12  0x90x12  0x90x12  0x90x12  0x90x12  0x90x12  0x90x12  0x90x12  0x40x12  0x90x12  0x40x12  0x90x12  0x40x12  0x40x14  0x40x1 | Requirements    A | Housing History  Max LTV/CLTV Purchase Max LTV/CLTV Refinance Max Loan amount  Street rems of 40, 30, and 15 year terms.  Max ltv 85%  Florida Condo requirements: Structural inspection is required for projects 2 -4 units and Condos 80% ltv Max Condo tel Max ltv/cltc 75% (Max loan amount 2,500,000)  Socious 15 year terms  Max ltv 85%  Florida Condo requirements: Structural inspection is required for projects 1) Greater than 5 stories  2) over 30 years old (25 yrs if 3 mileston)  Socious 15 year terms  ARMS: 10/6, 7/6, 5/6 year terms (amortized over 30) 40 year allowed with  Florida Condo requirements: Structural inspection is required for projects 1) Greater than 5 stories 2) over 30 years old (25 yrs if 3 mileston) | Requirements    Nation   Natio |

<sup>\*</sup> See below for DTI exceptions



## CREDIT PLUS (Tier 3)

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|                                 |   | Requirements (continued)  |   |  |  |  |
|---------------------------------|---|---|---|--|--|--|
| Acreage                         | Maximum 20 Acres, 10 acres or more ltv/cltv capped at 80%. Rural is ineligible  |   |   |  |  |  |
| Cash In Hand                    | Maximum: unlimited FNMA 1004, 1073 with interior /exterior inspections (not applicable to Delayed Financing Transactions)                     |   |   |  |  |  |
| Appraisals                      | 2nd appraisal required for loans greater than 2,000,000   | Appraised review pr   | roduct required unless 2nd appraisal obtained                                 |  |  |  |
|                                 | Full Doc  | Wage/Salary: Paystubs, W-2's, 1 year or 2 years of Self Employed: 1 year o 2 year of Personal and Bus   |   |  |  |  |
|                                 | Bank statements (personal):   | 12 or 24 months of personal Bank statements and 2 months of Business Bank statements Qualifying Income is determined by the total eligible deposits of personal bank statements divided by the number of statements The business bank statements must reflect business activity and transfers to the personal account |   |  |  |  |
| Doc Types                       | Bank statements (Business):   | 12 or 24 months of Business Bank statements Qualifying Income: Fixed Expense Ratio 50% Expense Ratio provided by a 3rd party (CPA, EA or Tax prepayer) Min. ratio 10% 3rd party prepared P & L statement (CPA, EA or Tax prepayer)  |   |  |  |  |
|                                 | 1099  | 1-year or 2-years 1099<br>Fixed Expense Ratio of 10%  | pt of income from same source   |  |  |  |
| Prepays 5%<br>(Investment Only) | Penalties Not Allowed: States AK, KS, MI, MN, MS, NM, and RI On Loans vested to Individuals in IL and NJ Loan amounts less than 312,159 in PA |   |   |  |  |  |
| Credit Scores                   | Use the representative credit score of the borrower with the highest qualifying income  |   |   |  |  |  |
| Reserves                        | LTV less than or equal to 80% is<br>LTV greater than 80% is<br>Cash out may be used to satisfy Reserve Requirements                           | 3 months PITIA<br>6 months PITIA  | Min of 30-days asset verification required; any large deposit must be sourced |  |  |  |



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|                 | Requirements (continued)  |  |  |  |  |
|-----------------|---|--|--|--|--|
| Gift Funds      | Permitted with Minimum contribution 5% on primary and Second homes from borrowers 10% Non owners.   |  |  |  |  |
| Tradelines      | Minimum 2 reporting 24-months w/activity in last 12- months or 3 reporting 12-months w/recent activity  IF the primary borrower has three (3) credit scores, the minimum tradeline requirement is waived                    |  |  |  |  |
| Escrows         | HPML loans require escores for property taxes, hazard insurance and flood insurance (If needed) Waiver options in sellers guide   |  |  |  |  |
| I (Jenorannicai | CT, FL, IL, NJ, and NY MAX ltv/cltv limited to 85% purchase and 75% Rate and Term, Cash outs We do not lend in Puerto Rico, Guam and US Virgin Islands We will not lend on loans meeting the New York Sub Prime definitions |  |  |  |  |